

YOUR HOMEBUILDING JOURNEY

You're about to embark on an exciting adventure. From signing your contract to closing and beyond, see the steps we'll take together as we make your dream home a reality.



RICHMOND
AMERICAN HOMES
With us, it's personal.™

WHAT'S INSIDE THIS GUIDE?

Laying the groundwork | Building your dream | After closing

ADDITIONAL RESOURCES

We've been in the business for over 40 years. Now we're sharing our knowledge with you.

Explore all our FREE guides at:
[RichmondAmerican.com/
HomebuyerGuides](http://RichmondAmerican.com/HomebuyerGuides)

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LAYING THE GROUNDWORK

We're here for you—every step of the way!

Everyone on our team has one goal: to deliver a home and a homebuying experience you will love from start to finish. Here's a look ahead at what's in store!

1. SIGN ON YOUR DREAM HOME

Congratulations! You've taken the first steps in your homebuying journey: signing the contract and selecting your structural options.

2. BOOK A HOME GALLERY™ APPOINTMENT

The process of personalizing your new home begins with a phone call from our Home Gallery™. We'll schedule an appointment for you to explore our boutique-style showroom and give you an overview of what to expect during this exciting phase in your homebuying journey. Learn more about designing your new home at RichmondAmerican.com/Design-a-Home.

3. CONSULT YOUR LOAN OFFICER

Now it's time to firm up your financing! Talk with your loan officer to decide which type of loan is right for you, gather your initial loan information, and find out what you'll need to do to keep things moving smoothly. If you're still shopping lenders, consider the convenience of our affiliate, **HomeAmerican Mortgage Corporation: 866.400.7126**. They have a great free guide for navigating the home loan process. Get it at RichmondAmerican.com/Mortgage-Guide.

4. CHOOSE YOUR DESIGN OPTIONS

At your Home Gallery™ appointment, you'll see hundreds of ways to tailor your home's look and feel to your taste and lifestyle—everything from the flooring, countertops and cabinets to home technology, faucets and lighting.



HOME GALLERY BY RICHMOND AMERICAN EXPERIENCE

Building a new home has many benefits, like choosing your floor plan and homesite. But our buyers tell us time and again that personalizing their living new spaces is their favorite part of their homebuying journey. See what you can expect during your Home Gallery™ appointment at RichmondAmerican.com/Home-Gallery-Appointment.



5. CONFIRM YOUR SELECTIONS

The personalization process wraps up with a presentation of all the swatches, chips and samples you've chosen, as well as a line-by-line review of all the other selections you've made for your home. Once you're happy and ready to move forward, we'll have you sign off on your choices and provide a deposit, if needed.

6. VERIFY YOUR FINANCING

It's time to chat with your loan processor and/or loan officer to make sure your loan application is progressing as needed. If your lender is missing any information or documentation at this point, it could affect your closing timeline, so be sure to follow up quickly on any outstanding requests.

7. OBTAIN PROOF OF INSURANCE

Your lender will need proof of insurance before you close on your home. Check with your loan officer to find out what they require and how soon they'll need it. If you're looking for an insurance estimate, your sales associate can put you in touch with an agent from our affiliate, **American Home Insurance Agency: 888.325.8108.**



INSURING YOUR NEW HOME

Being a homeowner means having homeowner's insurance. Although policies may vary, there are certain items and events that are typically covered in many policies. Learn which coverages are generally included at RichmondAmerican.com/Home-Insurance.

BUILDING YOUR DREAM

8. BREAK GROUND

When it's time to break ground on your new home, your sales associate will introduce you to your construction superintendent—the head of the team tasked with making your dream home a reality. At this meeting, we'll go over the construction process and projected timeline, familiarize you with the rest of the field team and their roles, and check in to see if you have questions.

9. REVIEW PROGRESS

Once we've finished your home's foundation, plumbing, wiring and framing, we'll take you on a tour so you can see all the work that will soon be hidden behind your walls.

10. SEE YOUR FINISHED HOME

This is it—the day you'll explore your newly completed home! We'll walk you through the house, demonstrate all of its features and systems, and answer any questions you may have before the final walk-through. During this meeting, we'll also review common maintenance and home care information, warranty program guidelines and more.

11. TAKE YOUR FINAL WALKTHROUGH

Your Home Care Specialist will take you on a final tour of your home before closing.

12. CLOSE!

After all the paperwork is signed, it's time to celebrate the completion of your new home. Your sales associate will present you our Key to Your Dreams package. We are honored that you entrusted us with the construction of your home and excited to be the first to welcome you to it!

GET MOVING!

After closing comes Moving Day. To stay organized and on track, download our complimentary Ultimate Moving Pack, chock full of worksheets and checklists to help you move like a pro, at RichmondAmerican.com/Get-Moving.



AFTER CLOSING

13. POST-CLOSE CHECK-IN

About a month after closing, your Home Care Specialist will make an appointment to check in and see how things are going in your new home.

14. MID-YEAR CHECK-IN

Once you've owned your home for about six months, your Home Care Specialist will give you a call to see if there's anything you need from us.

15. YEAR-END CHECK-IN

After a year, we'll check in again to prepare you for the end of your one-year warranty, review what's covered by your remaining warranties and answer questions, if needed.



GET INSPIRED BY SOCIAL MEDIA

We may be done building your dream home, but we're always here for you. Be sure to follow us on **Facebook**, **Pinterest** and **Instagram**, where we share homeowner tips, decorating ideas and other ways for you to enjoy life in your new home.



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